## BALANCE SHEET

Quarter 3/ 2009
As at Sep. 30th, 2009

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+15 | 100 |  | 108,897,210,235 | 98,158,759,335 |
| I. Cash and cash equivalents | 110 |  | 7,513,859,253 | 1,915,572,107 |
| 1. Cash | 111 | V. 01 | 7,513,859,253 | 1,915,572,107 |
| 2. Cash equivalents | 112 |  | - |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-term security investme | 129 |  | - | - |
| III. Receivables | 130 |  | 73,248,770,296 | 77,262,253,874 |
| 1. Trade accounts receivables | 131 | VII. 01 | 60,539,046,145 | 57,425,100,461 |
| 2. Advances to suppliers | 132 | VII. 02 | 10,289,884,063 | 6,491,783,898 |
| 3. Short-term internal receivables | 133 | VII. 4 | - |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | - |  |
| 5. Other receivables | 135 | V. 02 | 4,715,640,000 | 13,345,369,515 |
| 6. Provision for short-term bad receivables | 139 |  | (2,295,799,912) | - |
| IV. Inventories | 140 |  | 25,998,325,315 | 16,452,249,238 |
| 1. Inventories | 141 | V. 03 | 26,338,695,355 | 16,722,211,721 |
| 2. Provision for devaluation of inventories | 149 |  | (340,370,040) | $(269,962,483)$ |
| V. Other short-term assets | 150 |  | 2,136,255,371 | 2,528,684,116 |
| 1. Short-term prepaid expenses | 151 |  | - | - |
| 2. VAT deductible | 152 |  | - | 1,059,243,499 |
| 3. Tax and accounts receivable from State budget | 154 |  | 1,199,420,837 | 1,138,757,546 |
| 4. Other short-term assets | 158 | VII. 5 | 936,834,534 | 330,683,071 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS (200=210+220+240+250+260 | 200 |  | 196,525,148,900 | 170,833,502,285 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  | - | - |
| 4. Other long-term receivables | 218 |  | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | - | - |
| II. Fixed assets | 220 |  | 166,257,221,810 | 153,635,369,718 |
| 1. Tangible fixed assets | 221 | V. 04 | 138,328,180,204 | 133,479,262,130 |
| - Historical cost | 222 |  | 175,489,067,067 | 162,571,176,371 |
| - Accumulated depreciation | 223 |  | (37,160,886,863) | $(29,091,914,241)$ |
| 2. Finance leases fixed assets | 224 | V. 05 | - | 478,848,985 |
| - Historical cost | 225 |  | - | 682,709,347 |
| - Accumulated depreciation | 226 |  | - | (203,860,362) |
| 3. Intangible fixed assets | 227 | V. 06 | 15,896,525,644 | 16,217,102,629 |
| - Historical cost | 228 |  | 17,236,000,000 | 17,236,000,000 |
| - Accumulated depreciation | 229 |  | (1,339,474,356) | (1,018,897,371) |
| 4. Construction in progress expenses | 230 | V. 07 | 12,032,515,962 | 3,460,155,974 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 28,707,554,395 | 15,496,640,395 |
| 1. Investment in subsidiaries | 251 |  | - | - |
| 2. Deferred income tax assets | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | 28,707,554,395 | 20,307,554,395 |
| 4. Provision for devaluation of long-term finance investmen | 259 |  | - | (4,810,914,000) |
| V. Other long-term assets | 260 |  | 1,560,372,695 | 1,701,492,172 |
| 1. Long-term prepaid expenses | 261 | V. 08 | 1,560,372,695 | 1,605,512,740 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | - | 95,979,432 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 305,422,359,135 | 268,992,261,620 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| A. LIABILITIES (300 $=\mathbf{3 1 0 + 3 3 0 )}$ | $\mathbf{3 0 0}$ |  | $\mathbf{1 0 6 , 8 4 4 , 3 5 4 , 3 5 1}$ | $\mathbf{8 2 , 7 7 7 , 7 4 2 , 6 4 0}$ |
| I. Short-term liabilities | $\mathbf{3 1 0}$ |  | $\mathbf{9 2 , 2 5 3 , 9 3 6 , 1 2 4}$ | $\mathbf{8 0 , 4 6 3 , 3 2 0 , 5 4 0}$ |
| 1. Short-term borrowing and debts | 311 | V.09 | $54,193,956,823$ | $45,055,227,855$ |
| 2. Trade accounts payable | 312 | VII.04 | $19,285,104,878$ | $28,168,993,932$ |
| 3. Advances from customers | 313 | VII.05 | $15,425,121,489$ | $4,997,446,686$ |
| 4. Taxes and liabilities to State budget | 314 | V.10 | $1,381,525,782$ | $917,126,075$ |
| 5. Payable to employees | 315 | VII.06 | $983,112,696$ | $783,047,982$ |
| 6. Payable expenses | 316 | V.11 | $345,051,677$ | $41,862,554$ |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V.12 | $3640,062,779$ | - |
| 10. Provision for short-term liabilities | 320 |  |  | $499,615,456$ |


| II. Long-term liabilities | 330 |  | 14,590,418,227 | 2,314,422,100 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Long-term accounts payables-Trade | 331 |  | - | - |
| 2. Long-term accounts payables-Affiliate | 332 |  | - | - |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 | V. 13 | 14,098,639,200 | 1,780,000,000 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | 491,779,027 | 534,422,100 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 198,578,004,784 | 186,214,518,980 |
| I. Capital sources and funds | 410 | V. 14 | 198,578,004,784 | 186,214,518,980 |
| 1. Paid-in capital | 411 |  | 132,870,660,000 | 132,870,660,000 |
| 2. Capital surplus | 412 |  | 20,469,506,948 | 20,469,506,948 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (2,004,157,734) | (2,004,157,734) |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 1,481,719,682 | - |
| 8. Financial reserve fund | 418 |  | 740,859,841 | - |
| 9. Other fund belong to owner's equity | 419 |  | 740,859,841 | - |
| 10. Retained profit | 420 |  | 44,278,556,206 | 34,878,509,766 |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | 430 |  | - | - |
| 1. Bonus and welfare fund | 431 |  | - | - |
| 2. Budgets | 432 |  | - | - |
| 3. Budget for fixed asset | 433 |  | - | - |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 305,422,359,135 | 268,992,261,620 |

INCOME STATEMENT
Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1. Revenue of sales and services | 01 | VI. 15 | 49,050,402,075 | 48,108,315,650 | 108,664,803,240 | 104,781,249,834 |
| 2. Deductions: | 03 |  | 244,300,619 | 425,657,625 | 286,308,811 | 425,657,625 |
| 3. Net sales and services (10=01-02) | 10 |  | 48,806,101,456 | 47,682,658,025 | 108,378,494,429 | 104,355,592,209 |
| 4. Cost of goods sold | 11 | VI. 16 | 33,720,585,981 | 37,074,793,124 | 77,803,676,773 | 79,654,339,256 |
| 5. Gross profit (20=10-11) | 20 |  | 15,085,515,475 | 10,607,864,901 | 30,574,817,656 | 24,701,252,953 |
| 6. Financial incomes | 21 | VI. 17 | 1,557,708,388 | 324,206,495 | 8,476,675,058 | 980,471,379 |
| 7. Financial expenses | 22 | VI. 18 | 2,926,811,146 | 2,957,260,663 | 8,646,413,515 | 6,191,894,936 |
| - Include: Interest expense | 23 |  | 1,076,967,128 | 2,090,682,785 | 3,615,772,968 | 4,359,975,558 |
| 8. Selling expenses | 24 | VII. 07 | 2,403,290,962 | 2,233,454,653 | 5,738,411,158 | 5,266,182,215 |
| 9. General \& administrative expenses | 25 | VII. 08 | 2,828,130,080 | 1,959,045,584 | 10,556,784,859 | 5,739,701,504 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 8,484,991,675 | 3,782,310,496 | 14,109,883,182 | 8,483,945,677 |
| 11. Other incomes | 31 | VII. 09 | 26,801,190 | 2,059,350 | 135,146,992 | 21,604,198 |
| 12. Other expenses | 32 | VII. 10 | 7,711,193 | 187,491,070 | 246,944,944 | 189,910,516 |
| 13. Other profit (40=31-32) | 40 |  | 19,089,997 | $(185,431,720)$ | $(111,797,952)$ | (168,306,318) |
| 14. Profit before tax ( $50=30+40)$ | 50 |  | 8,504,081,672 | 3,596,878,776 | 13,998,085,230 | 8,315,639,359 |
| 15. Current corporate income tax expenses | 51 |  | 595,285,717 | 373,288,851 | 893,739,585 | 853,897,634 |
| 16. Deferred corporate income tax expenses | 52 |  |  | - |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 7,908,795,955 | 3,223,589,925 | 13,104,345,645 | 7,461,741,725 |

## CASH FLOW STATEMENT

Quarter 3/ 2009 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 13,998,085,230 | 8,315,639,359 |
| 2. Adjustment in accounts |  |  | 9,542,235,245 | 11,091,952,457 |
| Fixed assets depreciation | 02 |  | 8,389,549,607 | 6,858,758,485 |
| Provisions | 03 |  | $(2,444,706,531)$ |  |
| Unrealized foreign exchange difference loss/gain | 04 |  |  |  |
| Loss/gain from investment | 05 |  | $(18,380,799)$ | (126,781,586) |
| Interest expenses | 06 |  | 3,615,772,968 | 4,359,975,558 |
| 3. Operating profit before the changes of current capital | 08 |  | 23,540,320,475 | 19,407,591,816 |
| Changes in accounts receivable | 09 |  | 1,717,683,666 | (21,666,144,179) |
| Changes in inventories | 10 |  | (9,616,483,634) | $(4,569,083,595)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | $(4,835,410,624)$ | 2,322,431,998 |
| Changes in prepaid expenses | 12 |  | 45,140,045 | (665,690,775) |
| Paid interest | 13 |  | $(3,615,772,968)$ | $(4,359,975,558)$ |
| Paid corporate income tax | 14 |  | (949,139,133) | $(1,155,958,297)$ |
| Other receivables | 15 |  | 95,979,432 | 51,373,849 |
| Other payables | 16 |  | 392,428,745 | (920,378,553) |
| Net cash provided by (used in) operating activities | 20 |  | 6,774,746,004 | $(11,555,833,294)$ |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(12,617,608,399)$ | $(7,975,103,051)$ |
| 2. Cash received from liquidation or disposal of capital assets and other longterm assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | $(8,400,000,000)$ | (9,377,154,395) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 18,380,799 | 126,781,586 |
| Net cash used in investing activities | 30 |  | (20,999,227,600) | (17,225,475,860) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | $(1,634,599,426)$ | (855,165,684) |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 93,662,684,185 | 66,282,343,200 |
| 4. Cash paid to principal debt | 34 |  | (72,205,316,017) | (72,567,987,028) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | 19,822,768,742 | (7,140,809,512) |


|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Net cash during the period $(\mathbf{5 0}=\mathbf{2 0 + 3 0 + 4 0})$ | $\mathbf{5 0}$ |  | $\mathbf{5 , 5 9 8 , 2 8 7 , 1 4 6}$ | $\mathbf{( 3 5 , 9 2 2 , 1 1 8 , 6 6 6})$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | $\mathbf{6 0}$ |  | $1,915,572,107$ | $48,523,087,041$ |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR $(\mathbf{7 0}=\mathbf{5 0 + 6 0 + 6 1 )}$ | $\mathbf{7 0}$ |  | $\mathbf{7 , 5 1 3 , 8 5 9 , 2 5 3}$ | $\mathbf{1 2 , 6 0 0 , 9 6 8 , 3 7 5}$ |

